

Akira v. Conceptant, *et. al.*
First Amended Complaint
Exhibit 9

JOSH: Please look at this**Eli Liang** <eliang@akira-tech.com>

Wed, Jul 27, 2016 at 5:17 PM

To: Joshua Phipps <jphipps@akira-tech.com>

Cc: Srinivas Chennamaraja <schennamaraja@akira-tech.com>, Steven Roth <sroth@akira-tech.com>, Craig Fitzpatrick <cfitzpatrick@akira-tech.com>, Tom Peter <tpeter@akira-tech.com>, Robin Wilds <rwilds@akira-tech.com>, Bilal Sidiqii <bsidiqii@akira-tech.com>, Ryan Dunbar <rdunbar@akira-tech.com>

Josh,

Can we review bidding the new OPA RFQ (IT-70)? If you recall, we prepared, with Andrey, a bid for this opportunity when it had come out last year as a HHS Buyers Club opportunity. But then it was pulled back and put out on some internal vehicle. Well, it is BACK OUT AGAIN!

Ryan, can you add this in the pipeline and assign to Josh?

If you don't like it Josh, you can mark it no-bid on the pipeline.

Eli

On Wed, Jul 27, 2016 at 4:42 PM, Ryan Dunbar <rdunbar@akira-tech.com> wrote:

Team,

Please see today's list of opps for IT 70 and 8a STARS II. We have sent an email to opt into the 8a STARS II ITSS opportunity.

--

Ryan Dunbar

Sr. Proposal Coordinator

Akira Technologies, Inc.

1747 Pennsylvania NW Suite 600

Washington, DC 20006

[202-517-7187 x 103](tel:202-517-7187)

2 attachments**IT 70 opps 7-27.docx**

23K

**8a Stars opps 7-27.docx**

15K

JOSH: Please look at this

Joshua Phipps <jphipps@akira-tech.com>

Thu, Jul 28, 2016 at 2:47 PM

To: Srinivas Chennamaraja <schennamaraja@akira-tech.com>

Cc: Eli Liang <eliang@akira-tech.com>, Steven Roth <sroth@akira-tech.com>, Tom Peter <tpeter@akira-tech.com>, Robin Wilds <rwilds@akira-tech.com>, Bilal Sidiqii <bsidiqii@akira-tech.com>, Ryan Dunbar <rdunbar@akira-tech.com>

Srini,

I totally agree we don't want to chase too much at one time

Currently I have the following in my proposal radar:

Opportunity	Priority	Effort Required	Due Date	Status	% Complete
CIO/SP3 FDA sources sought	high	low	8/3/16	In Queue	0%
CMS Web Support - sub with IncaTech	high	medium	8/5/16	Red Recovery	70%
ORA - domestic and imports - sole source	high	medium	8/15/16	Pink complete	50%
ABAC opportunity for ORA - whitepaper	medium	medium	8/15/16	writing and scheduling date	25%
OPA website	medium	medium	8/17/16	concept complete	50%
CFSAN ongoing DME	medium	medium	8/31/16	in process	20%
OWH - downselect	medium	high	??	waiting	0%
DEX - downselect	medium	high	??	waiting	0%
ORA State Datasharing	high	high	??	waiting	0%
T4 (various RFI and RTEPs)	medium	medium	ongoing	ongoing	0%

I think I have the bandwidth with some support from Amy to manage this pipeline.

Let me know your thoughts.

Thanks

Josh

Joshua Phipps

SVP Health & Civilian Practice / CIO

Mobile: 202-250-9678

Email: jphipps@akira-tech.com



From: Srinivas Chennamaraja <schennamaraja@akira-tech.com>

Date: Thursday, July 28, 2016 at 1:10 PM

To: Joshua Phipps <jphipps@akira-tech.com>

Cc: Eli Liang <eliang@akira-tech.com>, Steven Roth <sroth@akira-tech.com>, Tom Peter <tpeter@akira-tech.com>, Robin Wilds <rwilds@akira-tech.com>, Bilal Sidiqii <bsidiqii@akira-tech.com>, Ryan Dunbar <rdunbar@akira-tech.com>

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JOSH: Please look at this**Ryan Dunbar** <rdunbar@akira-tech.com>

To: Joshua Phipps <jphipps@akira-tech.com>

Mon, Aug 1, 2016 at 9:26 AM

Good Morning, Josh

Has there been a decision made regarding going after this OPA RFQ? Please advise.

Thanks,

Ryan

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